

Aniket Varghese

Property Consultant

Kochi, Kerala · [Phone] · [Email] · [Website or LinkedIn]

PROFESSIONAL SUMMARY

RERA-registered property consultant with one year at a residential brokerage, handling apartment rentals and resale deals in Kakkanad and Edappally. Arranges site visits, checks title documents with the firm's legal advisor and guides buyers through home loan steps. Wants to join a developer sales team for new residential launches.

SKILLS

Site visits · Rental agreements · Resale transactions · Lead follow-up · Property listings · Home loan coordination · Negotiation basics · Real estate CRM

EXPERIENCE

Property Consultant — Residential brokerage with two local offices, Kochi

1 year · current

- Conducted over 220 site visits for tenants and buyers, converting them into 38 rentals and 7 resale closures.
- Listed 90 apartments on property portals with verified photos, floor plans and accurate carpet area details.
- Coordinated home loan paperwork between buyers and two banks, helping five resale deals reach registration on schedule.
- Answered new enquiries within an hour using a shared CRM, raising the lead-to-visit ratio for the office.

EDUCATION

BBA — Private college affiliated to a state university, Kochi

CERTIFICATIONS AND REGISTRATIONS

- Registered real estate agent, Kerala Real Estate Regulatory Authority (K-RERA)

PROJECTS

- Micro-market price sheet — compiled rent and resale rates for 25 housing societies, used by the office for pricing advice

LANGUAGES

Malayalam · English · Hindi · Tamil